

### Luiza Kuster **Product Designer**

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A rewarding 7+years path learning and growing in the financial sector, used to work in high-paced environment with multi-disciplinary responsibilities.

My previous experiences dealing with client relationships, sales and negotiation helped me to develop strong negotiation, organization and interpersonal skills with a sensitive and analytic vision on products and clients. In order to pursue a career that could have a greater social impact I focus on learning methodologies and strategies for digital products.

Currently developing product and design strategies to build an innovative marketplace platform and generate an expressive impact on revenue and growth.

## **VORKING EXPERIENCE**

#### Product Designer Vetfy | São Paulo

Ago 19 - currently

A marketplace for veterinary home appointments. Based on User Research and Design Thinking methodologies developed the UX Strategy and the UI of the new Website/APP. Worked on planning, prioritizing and executing new features with Development team. Also managed communication, social medias and contribute for the growth strategy.

#### Product Design Project Ironhack Lisboa

May 19 - Jul 19

Final Project - Responsive mobile marketplace APP for pet's adoption. Based on User Centered Design methodologies the project was developed going through all the stages of the Design Thinking process. The final outcome was an animated Hi-Fidelity prototype with brand book and style guide.

#### Project and Administrative Manager Jul 18 - Jun 19 Sotransil SA | Lisbon

Responsible for coordination and management of projects at a group of 12 companies with tourism-real estate projects in the Algarve, Portugal. Direction and supervision of all operations and teams. Administrative and financial manager.

#### Settlement Analyst

Dec 17 - Jul 18 BNP Paribas | Lisbon

Support fixed income sales and traders on settlements for various products. Contact point ensuring communication between trading desk, counterparties and accounting systems to settle daily trades, position and cash reconciliation.

#### Founder & Product

Dec 16 - Dec 17 Mind Motion Lab | Barcelona

Founding Partner of a print studio dedicated to developing prints, patterns and interior design items sold in Europe and Israel. Responsible for the strategie, finance and business.

#### Junior Banker - Wealth Managment

BTG Pactual | São Paulo

Started as an Investor Relations Analyst developing reports and marketing materials for investment funds. Moved to Relationship Management as a Junior Banker of high net worth individuals, financial advisory and multi asset class trading support. Advising the top 15 partners and 2 Senior Bankers with an average portfolio of USD 1.6Bi.

## **EDUCATION**



#### From May2019 to Jul2019

Ironhack | Lisbon UXIUI Design full time Intensive nine-weeks bootcamp



#### From 2008 to 2013

Universidade Federal do Rio de Janeiro - UFRJ | Brazil Bachelor's Degree in Business with focus in Finance

# SKILL SETS

#### Skills

**Business Strategy Project Management** Analysis Sales Negotiation Communication Organization Team work

#### Knowledge

**Design Thinking** User Research Human Centered Design Wireframing User Testing Information Architecture Interaction Design Prototyping Responsive Web Design

#### **Tools**

Sketch Invision Principle Zeplin Figma HTML + CSS

### **ANGUAGES Portuguese**

Native Speaker

**English** Fluent proficiency

Spanish Advanced proficiency

French entary proficiency

# ADDITIONAL INFORMATION

Design Thinking for Business Innovation Intensive course at EDIT - Lisbon

Mar 19 - May 19

Enterprise Valuation at Insper São Paulo, Brazil

Apr 14

Business English at Miami University Miami, USA

Sep 10 - Jan 11

Voluntary Work at Dog Shelter Barcelona and Lisbon

Jun 16 - Jul 19